



## Sana Kliniken and Companies of Schwarz Group Boost Regional Healthcare with "S | Medical Center"

- **Top-quality medical facilities for Heilbronn region**
- **Relief for strained outpatient care**
- **Sana Kliniken AG turns to Schwarz Digits for cybersecurity**

**Neckarsulm, December 19, 2024** – January 7, 2025 will see the opening of "S | Medical Center", a new healthcare facility at Stiftsberg in Neckarsulm. The center will focus on primary and specialist GP care and preventative medicine, offering quick access to first-rate physicians and high-quality healthcare. "S | Medical Center" closes gaps in care, provides relief for existing medical facilities and supplements the healthcare services available in the Heilbronn region.

"S | Medical Center" will be operated by Sana MVZ am Stiftsberg GmbH, a Sana Kliniken AG company. The premises and the medical equipment will be leased from Schwarz Immobilien Service.

"We are pleased to be working with Sana Kliniken, a partner with experience and expertise," said Christoph Hopfenzitz, member of the Executive Board of Schwarz Operative Solutions. "This joint project to provide innovative and efficient healthcare solutions marks a significant step forward in efforts to improve the region's healthcare infrastructure. At the same time, it clearly illustrates the importance we attach to our employees and their health."

"Partnering with the companies of Schwarz Group marks a key milestone for us as a healthcare provider for corporate clients," said Thomas Lemke, CEO of Sana Kliniken AG. "We will be offering a wide range of healthcare services to employees of the companies of Schwarz Group, from preventative care through diagnostics down to best-in-class GP and specialist care. Ensuring that their employees receive good healthcare is becoming an increasingly important selling point as an employer for our corporate clients."

### **Occupational Healthcare**

As well as primary and specialist care, "S | Medical Center" will also play a central role in providing occupational healthcare for employees of the companies of Schwarz Group. The companies of Schwarz Group already offer employees numerous medical benefits, such as a range of checkups, vaccinations and health advice. The medical center will gradually begin offering all of these services on site when it opens, and also plans to add additional services going forward.

## **Sana Turns to Schwarz Digits for Cybersecurity**

As well as healthcare, the two partners are also entering into a pioneering IT partnership. Sana is turning to the XM Cyber platform to provide round-the-clock protection against cybersecurity threats for its IT systems. XM Cyber is part of Schwarz Digits, the IT and digital division of Schwarz Group. This underscores their joint commitment to modern and secure healthcare that focuses on both patient safety and data security.

## **Further Information**

For further information, please see [www.gruppe.schwarz](http://www.gruppe.schwarz).

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## **About Schwarz Group**

Schwarz Group is an international leader in the retail industry with about 13,900 stores and 575,000 employees in 32 countries. In the 2023 fiscal year, the companies of Schwarz Group generated a total sales volume of 167.2 billion euros. Their unique ecosystem lets them cover the full value cycle: from production and retail to recycling and digitalization. They create solutions to make the lives of billions of people safer, healthier and more sustainable, both right now and in the future – they act ahead.

Lidl and Kaufland form the pillars of the food retail market and are an integral part of their 7.2 billion customers' daily lives. Many of the own-brand products and much of the sustainable packaging on their shelves come directly from Schwarz Produktion. Through its recycling management solutions, the environmental service provider PreZero promotes a functional circular economy and is investing in a clean future. The IT and digital division, Schwarz Digits, provides compelling digital products and services that meet the high German data protection standards, thus ensuring the maximum degree of digital sovereignty. As a partner service provider, Schwarz Corporate Solutions assist the companies of Schwarz Group with all matters related to administration, HR, operational activities and everything in between.

## **About Sana Kliniken AG**

Sana Kliniken AG is a leading integrated healthcare provider in the DACH region. Its end-to-end healthcare solutions serve three million patients a year and extend from prevention through in- and outpatient care down to post-op and aftercare, rehabilitation and the supply of medicines and accessories.

These services are offered throughout Germany at 43 hospitals, 51 medical centers with almost 600 doctors' offices as well as some 60 medical supply stores and centers for preventative medicine.

Sana also offers B2B services and consulting for third-party clinics in areas such as purchasing, logistics, medical technology and management contracts. In 2023, it generated revenue of 3.3 billion euros with a workforce of approximately 38,600 employees. Sana Kliniken AG was established in 1976 and is owned by 24 private health insurers. All information is correct as of December 2023.

On 1 November 2024, Sana Kliniken AG acquired the Bavarian operations of the former Regiomed clinics. This includes the three clinics in Coburg, Lichtenfels and Neustadt, a number of medical centers and the Medical School for degree programs in the medical field. Some 3,200 staff care for more than 145,000 patients per year as part of (semi-)inpatient and outpatient care.